



## The Ultimate Questions Book - Life: A Coaches Guide to Unlock Client Potential (Paperback)

By Kathy Jo Slusher, Denny Balish

Marketing Tao, United States, 2013. Paperback. Book Condition: New. 279 x 216 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Asking powerful questions shifts the way we approach problems by creating curiosity and engaging creativity, leading to solutions. The quality of the questions we ask directly influences the actions we take. It s not just about what you ask, but how you ask the question that gets results. High quality questions clarify, evaluate, probe, prioritize, define choice, address obstacles and create a vision. The right question can make all the difference. The Ultimate Questions Book on LIFE is one in a series of books containing high quality questions that are designed for specific coaching categories to help coaches, counselors, therapists, social workers, teachers and clergy remove resistance and get to the heart of the issue fast. Inside you will find hundreds of questions, examples of when to use specific types of questions, a LIFE Wheel with Lists of Questions under each Wheel Quadrant, LIFE Quotes, An Open Closed-Ended Questions List, How to Design SMART Goals, and a LIFE Values List. This book goes beyond having a list of possible questions. Although this book is designed around how...



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